


10 November 2015

To Whom it May Concern

This letter is to confirm that Skarcon OÜ in Peterburi tee 73, Tallinn, 11415, Estonia is an Authorised partner with rights to sell Polycom hardware and Premier Service in the territory of Estonia, Latvia and Lithuania and can initiate servicing of Polycom solutions. Skarcon has at least 2 (two) certified persons and necessary demo equipment available and has been a Polycom partner for 4 years.

If you have any further questions, please do not hesitate to contact me.

Best Regards,



Jakub Abramczyk  
Sales Director Eastern Europe